



## **DEMAND SIDE RESPONSE AS A SOURCE FOR FLEXIBILITY**

Elering conference on smart grids

15 October 2015

# DISCLAIMER AND RIGHTS

This report has been prepared by Pöyry Management Consulting (“Pöyry”) solely for use by Elering (the “Recipient”). All other use is strictly prohibited and no other person or entity is permitted to use this report, unless otherwise agreed in writing by Pöyry. **By accepting delivery of this report, the Recipient acknowledges and agrees to the terms of this disclaimer.**

NOTHING IN THIS REPORT IS OR SHALL BE RELIED UPON AS A PROMISE OR REPRESENTATION OF FUTURE EVENTS OR RESULTS. PÖYRY HAS PREPARED THIS REPORT BASED ON INFORMATION AVAILABLE TO IT AT THE TIME OF ITS PREPARATION AND HAS NO DUTY TO UPDATE THIS REPORT.

Pöyry makes no representation or warranty, expressed or implied, as to the accuracy or completeness of the information provided in this report or any other representation or warranty whatsoever concerning this report. This report is partly based on information that is not within Pöyry's control. Statements in this report involving estimates are subject to change and actual amounts may differ materially from those described in this report depending on a variety of factors. Pöyry hereby expressly disclaims any and all liability based, in whole or in part, on any inaccurate or incomplete information given to Pöyry or arising out of the negligence, errors or omissions of Pöyry or any of its officers, directors, employees or agents. Recipients' use of this report and any of the estimates contained herein shall be at Recipients' sole risk.

Pöyry expressly disclaims any and all liability arising out of or relating to the use of this report except to the extent that a court of competent jurisdiction shall have determined by final judgment (not subject to further appeal) that any such liability is the result of the willful misconduct or gross negligence of Pöyry. Pöyry also hereby disclaims any and all liability for special, economic, incidental, punitive, indirect, or consequential damages. **Under no circumstances shall Pöyry have any liability relating to the use of this report in excess of the fees actually received by Pöyry for the preparation of this report.**

All information contained in this report is confidential and intended for the exclusive use of the Recipient. The Recipient may transmit the information contained in this report to its directors, officers, employees or professional advisors provided that such individuals are informed by the Recipient of the confidential nature of this report. All other use is strictly prohibited.

All rights (including copyrights) are reserved to Pöyry. No part of this report may be reproduced in any form or by any means without prior permission in writing from Pöyry. Any such permitted use or reproduction is expressly conditioned on the continued applicability of each of the terms and limitations contained in this disclaimer.

# PÖYRY MANAGEMENT CONSULTING – ENERGY



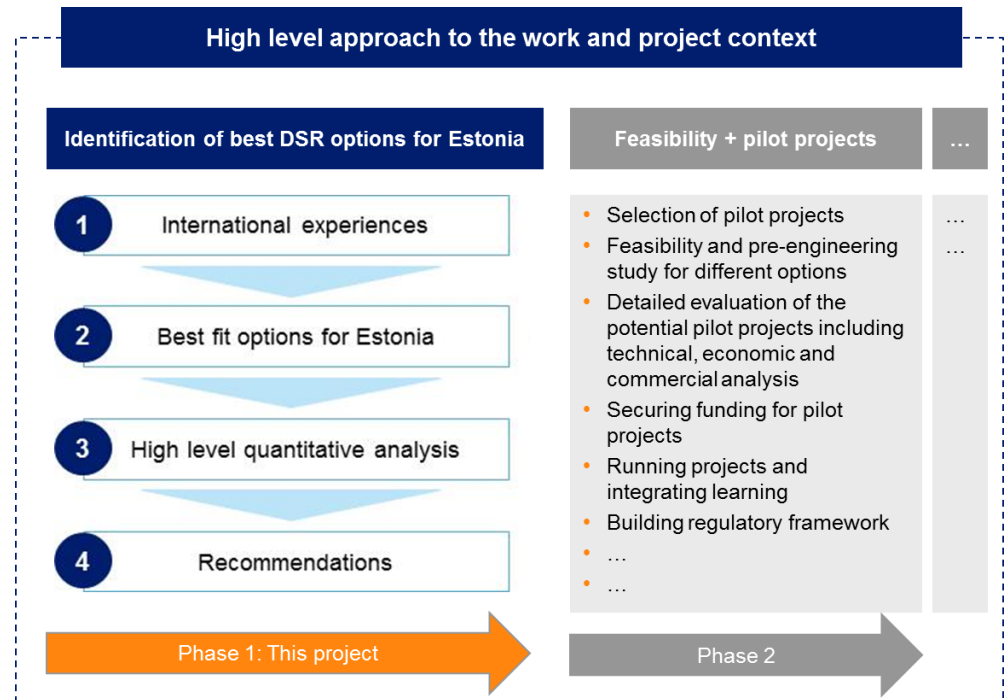
- Europe's leading specialist energy management consultancy.
- Offering expert advice from strategy to implementation on policy, regulation, business operations, financing and valuation and sustainability.
- Providing in-depth market analysis and strategic insight across Europe.
- Over 200 energy market experts in 13 offices across Europe:
  - Düsseldorf
  - Helsinki
  - London
  - Madrid
  - Milan
  - Moscow
  - Oslo
  - Oxford
  - Stockholm
  - Paris
  - Vienna
  - Villach
  - Zurich

# INTRODUCTION AND OVERVIEW

**Elering commissioned a study to understand how DSR may be used in Estonia to balance the system and contribute to meeting their security of supply needs**

## Project description

Client	Elering AS
Duration	~5 months
Objective	A view of the preferred DSR options for Estonia and a high level understanding of their potential economic benefits as well as understanding the market and regulatory changes needed
Stakeholders	<ul style="list-style-type: none"><li>• DSO</li><li>• Supplier/BRP</li><li>• Aggregator</li><li>• Estonian Renewable Assc.</li><li>• Regulator (regulator)</li><li>• Ministry of Economic Affairs and Communication</li></ul>



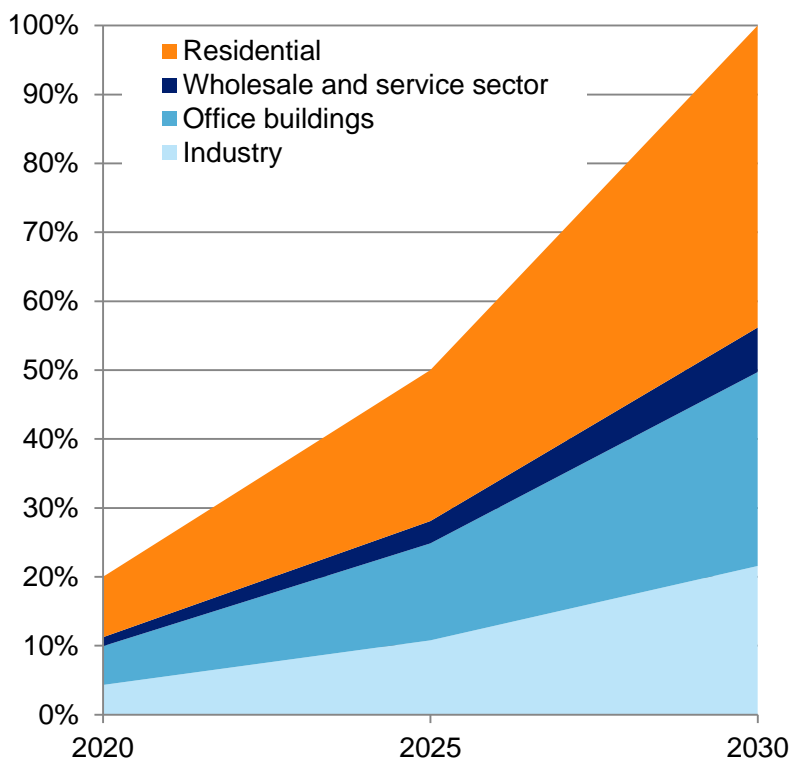
# KEY RESULTS AND RECOMMENDATIONS

- The socio-economic value of DSR to the Estonian system rises over time and varies according to uses by stakeholders
  - DSR could help provide reserve when Baltics desynchronise
  - Day ahead and within day market value of DSR increases over time
  - DSR contributes to Estonian security of supply
  - DSR is valuable to the DSO
- There is a case to design a commercial and regulatory framework to enable benefits and costs of DSR to be shared efficiently between the different stakeholders
  - DSR has the potential to provide benefits to multiple Estonian stakeholders, but the benefits are not distributed evenly
  - Regulatory framework needs to develop to all DSR to compete
- DSR could be rolled out in advance of replacement of substations for the DSO in a way that permits the use of resources by the TSO later for system services
  - The roll out should include trials and demonstrations involving all stakeholders
  - The roll out should enable use of resources by other stakeholders at a later date

# DESCRIPTION OF THE DSR DEPLOYMENT SCENARIO

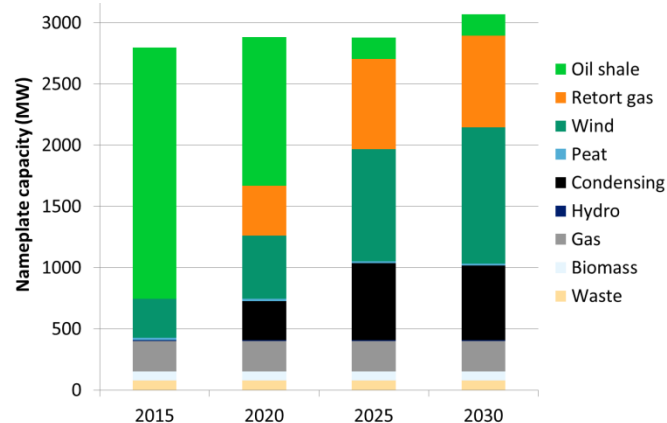
DSR potential comes from mostly non-industrial sectors while generation mix is dominated by the conversion of shale oil, and the significant increase in wind capacity

DSR potential per segment (MW)

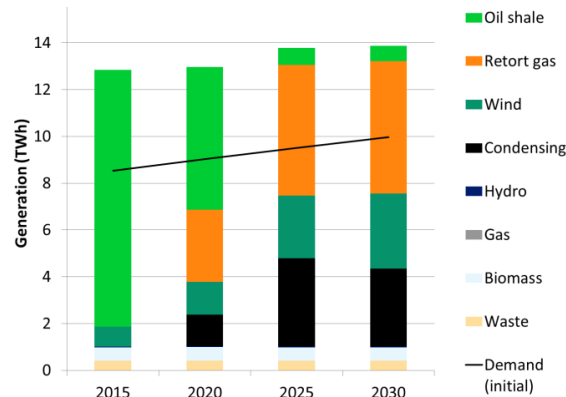


Source: Tallinn University of Technology

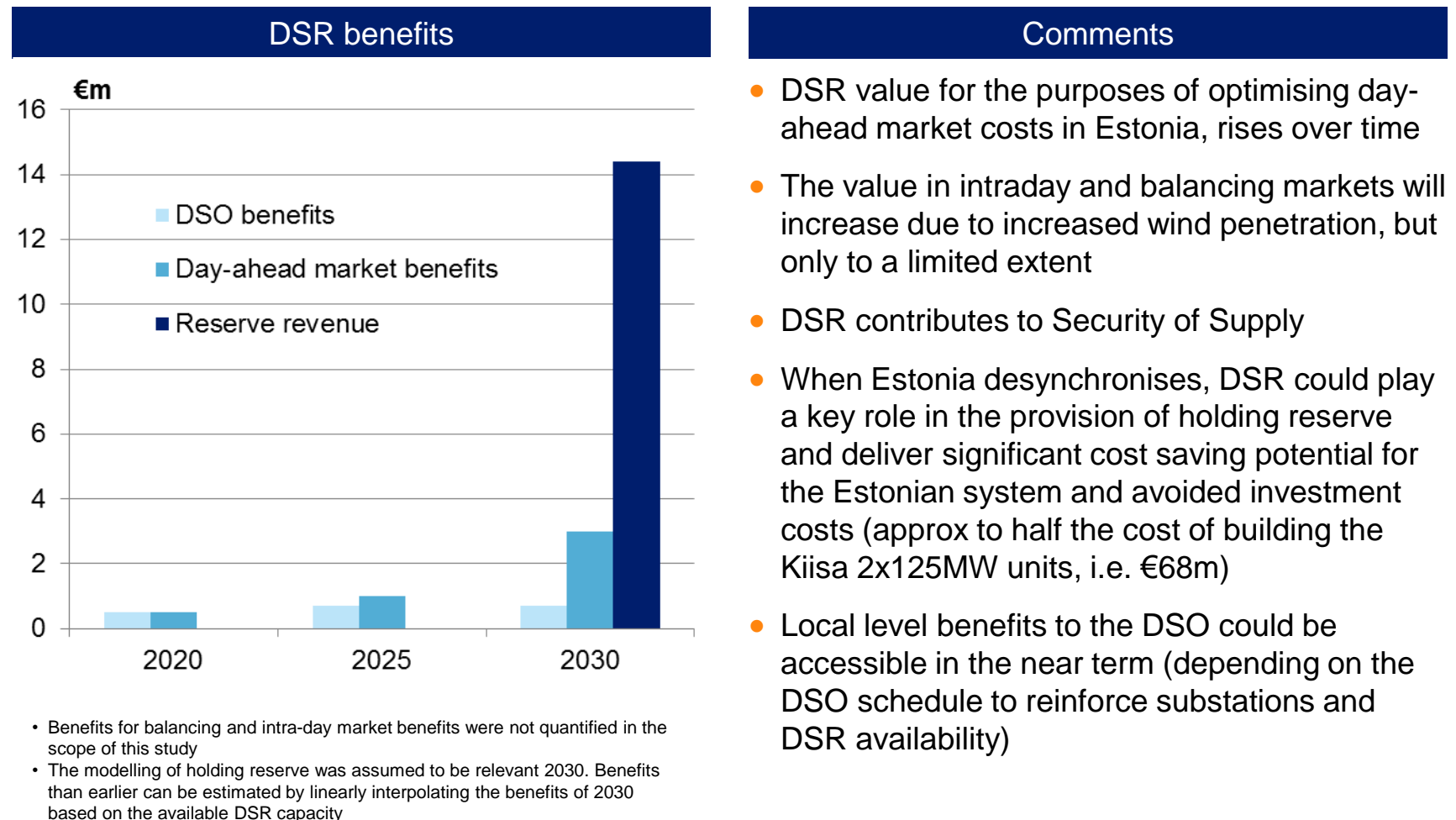
Installed capacity (MW)



Generation and demand (TWh)

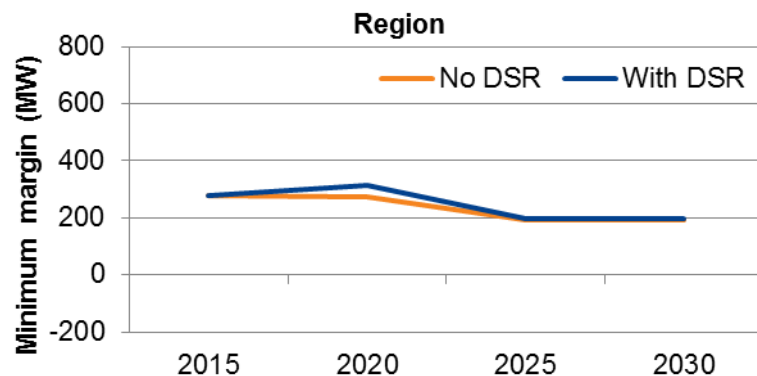
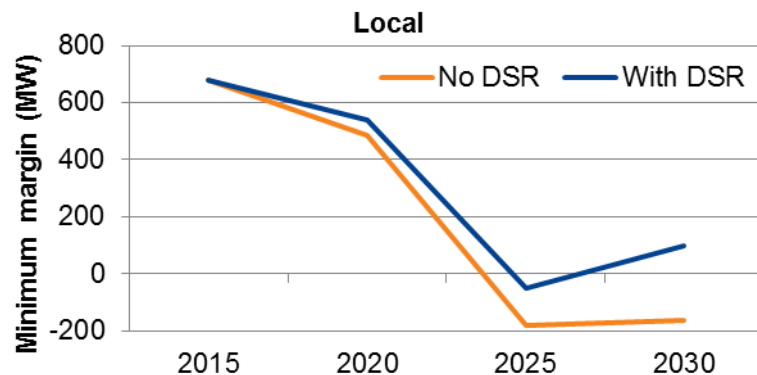


# THE SOCIO-ECONOMIC VALUE OF DSR TO THE ESTONIAN SYSTEM RISES OVER TIME



# DSR CAN CONTRIBUTE TO ESTONIAN SECURITY OF SUPPLY

## Effect of DSR on Security of Supply

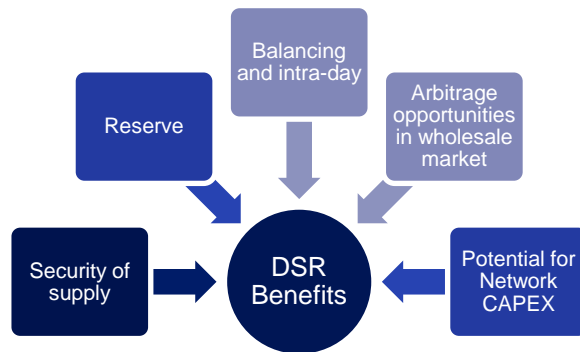


- Estonian minimum system margin can be greatly improved by DSR and helps ensuring Estonia's independence
  - The minimum margin is close to -200 MW in 2025
  - DSR could help to avoid an investment in e.g. a gas-fired peaking plant
- Taking a regional perspective, the margin stays positive overall and DSR does not have a significant effect on the overall capacity margin in Estonia
- The current way of measuring Security of Supply is on a national level, but the direction is to promote regional cooperation on Security of Supply measures (EU Energy Union)
- Elering's Security of Supply report reveals that under N-1-1 conditions there could be a lack of capacity, which would push back towards the Local case

# MULTIPLE REVENUE STREAMS OF DSR NEED TO BE ACCESSIBLE

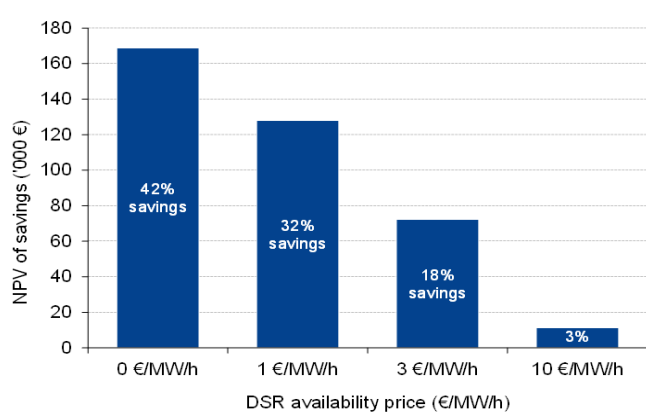
There is a case to design a framework to enable benefits and costs of DSR to be shared efficiently between the different stakeholders

DSR has multiple value streams



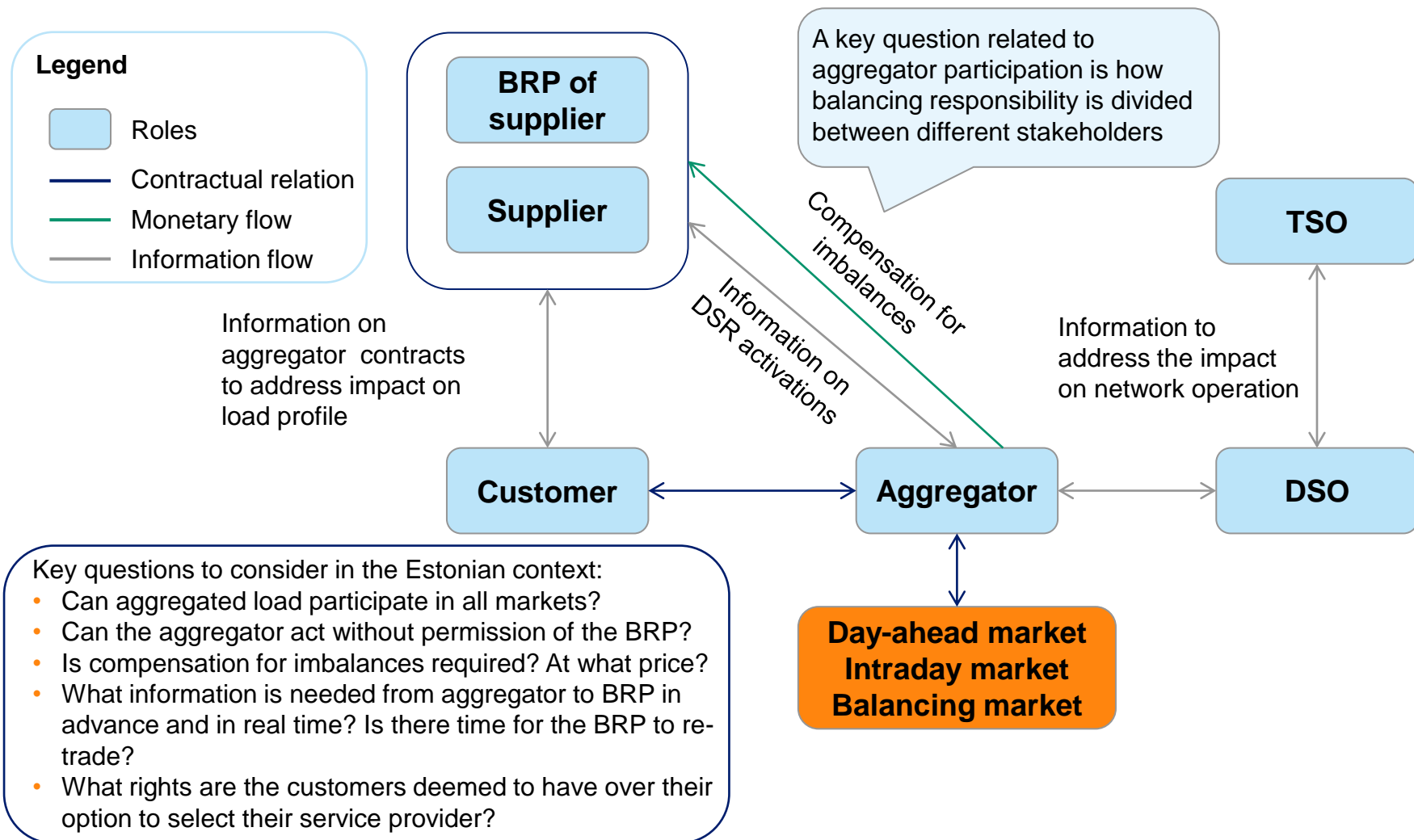
- DSR has the potential to provide benefits to multiple Estonian stakeholders, but the benefits are not distributed evenly
- For example, most DSO schemes will require sharing of DSR to achieve a significant economic benefit
- Appropriate sharing schemes and/or regulations facilitate the efficient use of DSR from a system perspective
- Analysis shows that conflicts in the use of DSR are likely to be rare
- This logic should be applied to trials and pilot projects

Sharing costs builds DSR business case



NPV of savings as a percentage of reinforcement costs

# AGGREGATOR PARTICIPATION AND BALANCING RESPONSIBILITY REQUIRES ATTENTION



Source: "Designing fair and equitable market rules for demand response aggregation" – EURELECTRIC

# EMERGING ROLE OF THE DSO IN ESTONIA

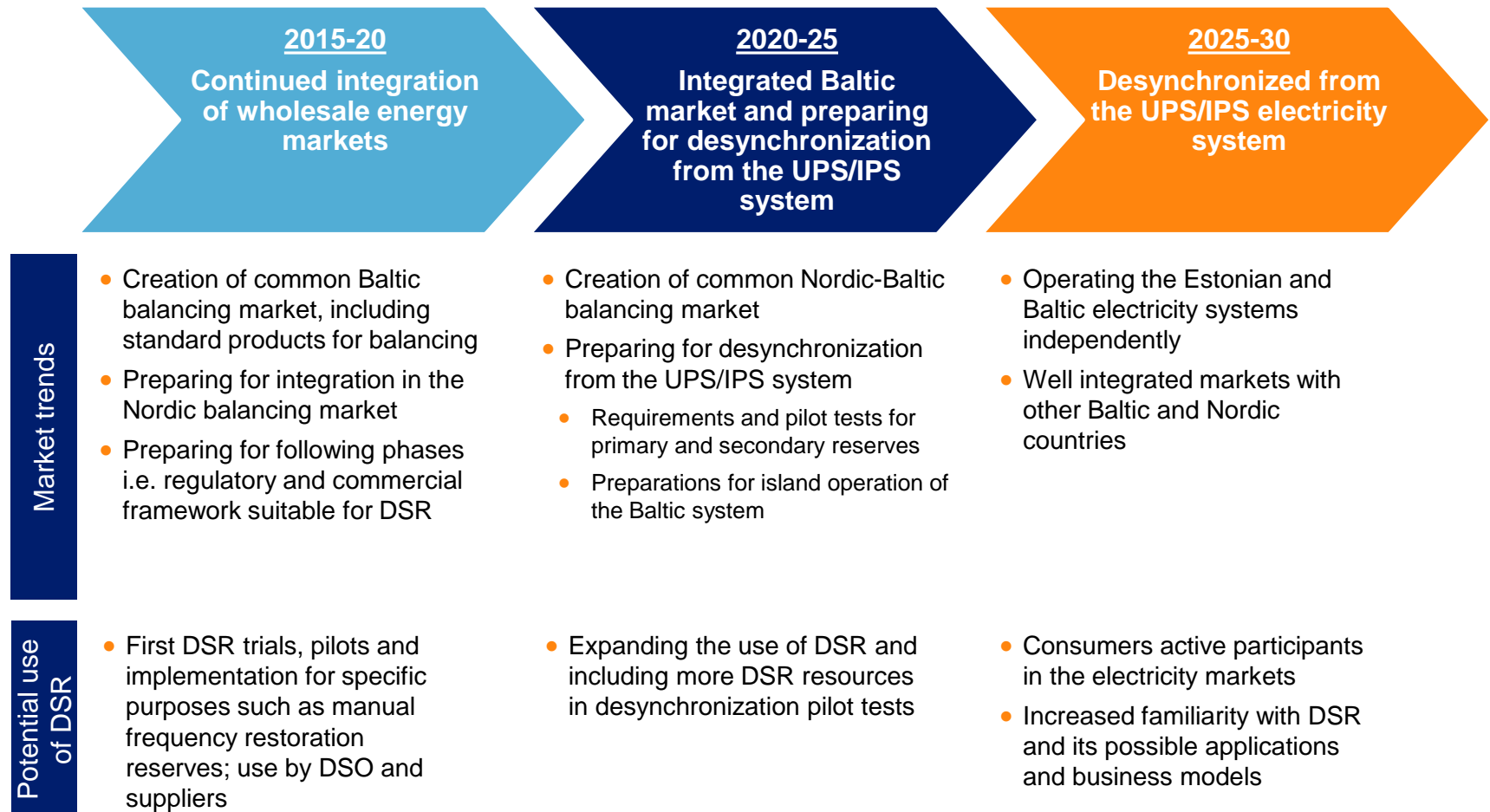
- There is a need for an efficient coordination of operations and new investments between TSOs and DSOs on their respective “electrical borders” to support decarbonisation and decentralization
- DSO needs to smarten its network but what activities should a DSO be allowed to use DSR for?
  - Network constraints? Security of supply? Something else?
  - The above operations and interactions will need to be co-ordinated with the TSO
  - One possible issue is if TSO or market activated DSR causes local hotspots on the distribution network, which then requires more active management
- The existing network regulatory model (similar to the model in Finland) needs to be reconsidered to incentivise using DSR to avoid/defer capital expenses (CAPEX)

CEER analysed activities on DSO involvement	Core activities	Potentially allowed	Forbidden activities
<b>Penetration of RES plants and demand for flexibility</b>			
<ul style="list-style-type: none"> <li>• <b>Local dispatching of local resources</b></li> <li>• Using batteries and other accumulation systems for congestion resolution</li> </ul>		✓	
<b>Activities in which the DSO should not be involved</b>			
<ul style="list-style-type: none"> <li>• Energy production and supply</li> </ul>			✓
<ul style="list-style-type: none"> <li>• Exception to allow bargaining temporary local production to grant supply continuity</li> <li>• <b>Exception as last resort supply of electricity</b></li> </ul>		✓	
<b>Activities related to retail market liberalization</b>			
Interaction with suppliers	✓		
<ul style="list-style-type: none"> <li>• DSO activities on request of suppliers (e.g . switches)</li> <li>• Commercial data management related activities</li> </ul>		✓	

Source: “The Future Role of DSOs A CEER Public Consultation Paper” – CEER C14-DSO-09-03

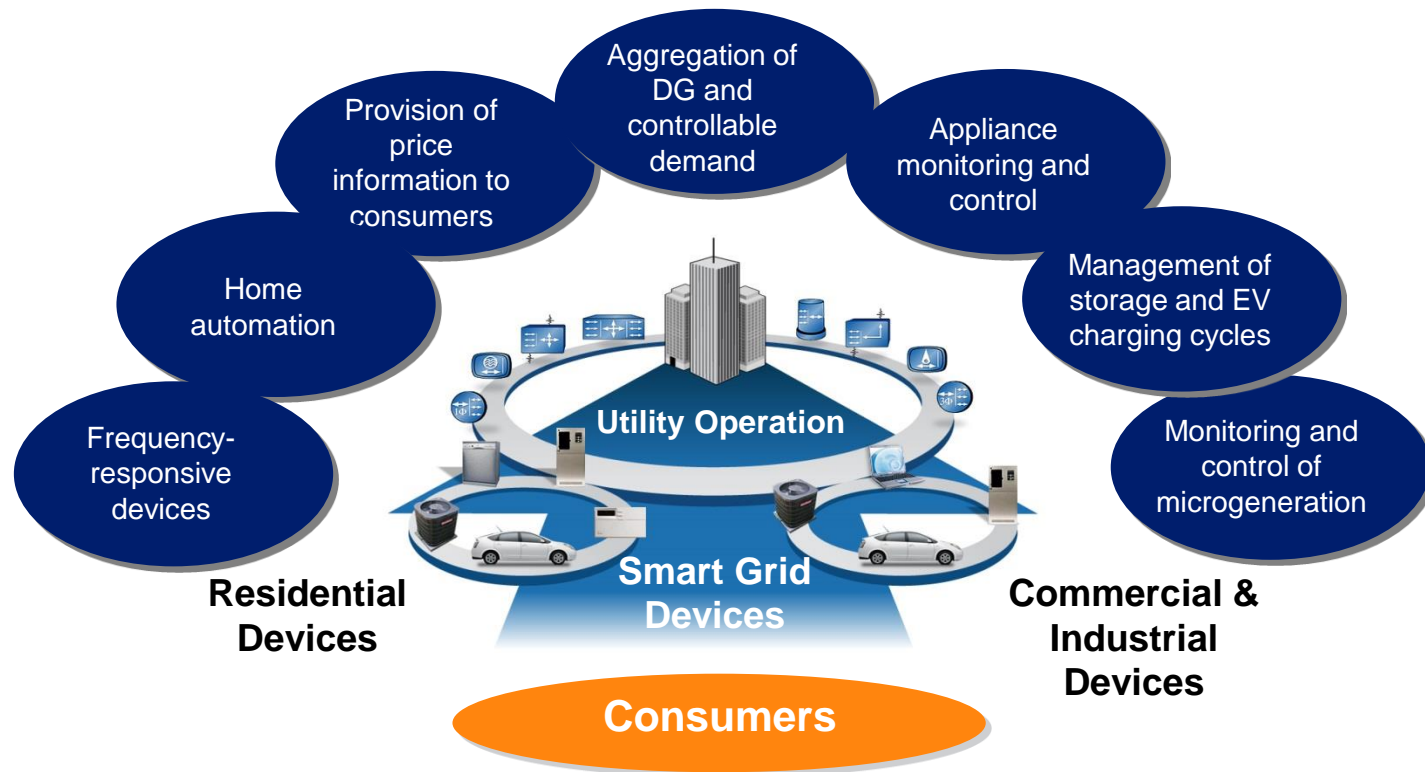
# HIGH LEVEL ROADMAP FOR THE DEVELOPMENT OF DSR (1/2)

DSR could be rolled out in advance of replacement of substations in a way that permits the use of resources by the TSO later for system services

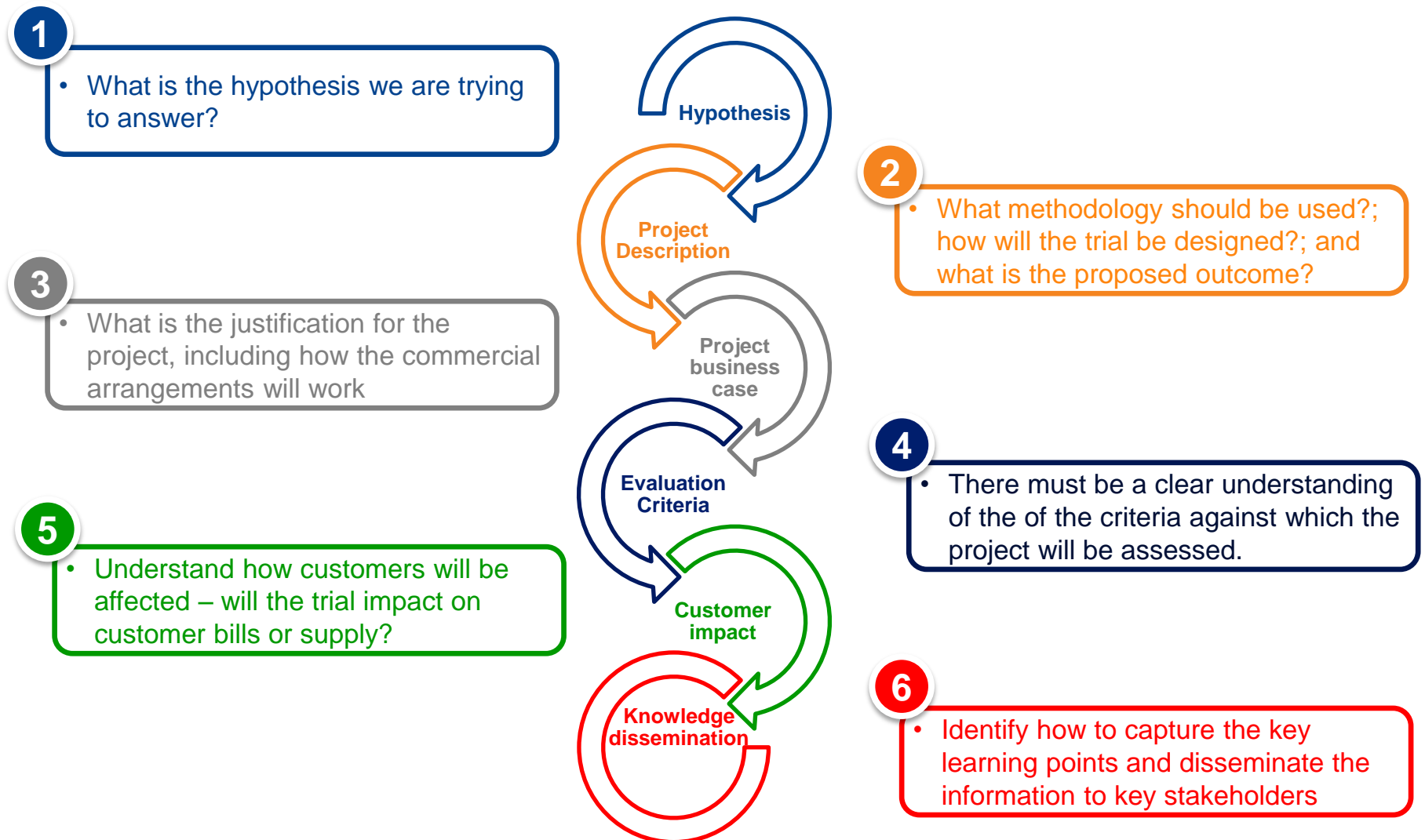


# ADAPTING DOWNSTREAM MARKETS

Consumers will no longer be simply a service taker but will increasingly become a service provider. This process entails learning and hence trials



# CONSIDERATIONS WHEN DESIGNING A TRIAL



# KEY RESULTS AND RECOMMENDATIONS

- The socio-economic value of DSR to the Estonian system rises over time and varies according to uses by stakeholders
  - DSR could help provide reserve when Baltics desynchronise
  - Day ahead and within day market value of DSR increases over time
  - DSR contributes to Estonian security of supply
  - DSR is valuable to the DSO
- There is a case to design a commercial and regulatory framework to enable benefits and costs of DSR to be shared efficiently between the different stakeholders
  - DSR has the potential to provide benefits to multiple Estonian stakeholders, but the benefits are not distributed evenly
  - Regulatory framework needs to develop to all DSR to compete
- DSR could be rolled out in advance of replacement of substations for the DSO in a way that permits the use of resources by the TSO later for system services
  - The roll out should include trials and demonstrations involving all stakeholders
  - The roll out should enable use of resources by other stakeholders at a later date



*The leading advisor to the world's capital and resource intensive industries.  
Clients choose us for the sharpness of our insight, deep industry  
expertise and proven track record – because results count.*

## **Pöyry Management Consulting**