

Marekt participant LTTR experience

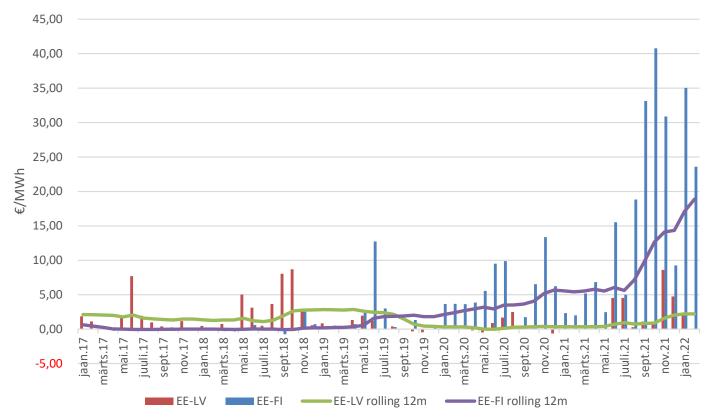
Presentation at LTTR implementation seminar

March 24th, 2022

Price differences between Estonia and Finland cannot be managed without appropriate hedge products

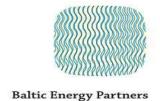




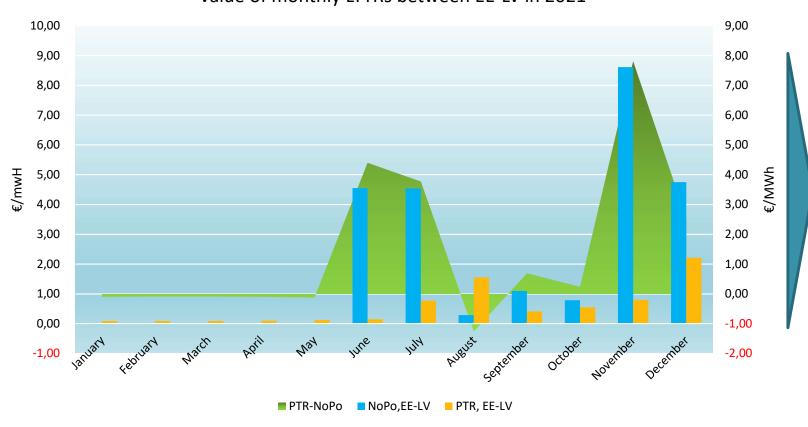


- Price difference between EE and FI has been increasing while also EE and LV price difference can be managed via existing FTRs
- Baltics market has basically no liquidity with prices at OMX calculated at fictional levels
- FI-EE LTTR would give additional liquidity to both Finnish and Baltics markets

LTTRs enable to hedge otherwise unhedgeable positions







 LTTR pricing follows historical patterns taking into consideration the best understanding of upcoming limitations

Why to use FTRs between Finland and Estonia?



Hedge positions in the Baltics

- Estonia has no liquid hedging market and adding FTR to Finnish area price would effectively hedge Estonian (and Latvian) positions for purchasing
- Purchase system price + HEL area EPAD + FTR FI-EE (+ FTR EE-LV)

Leverage Finnish consumption hedge to Baltics portfolio

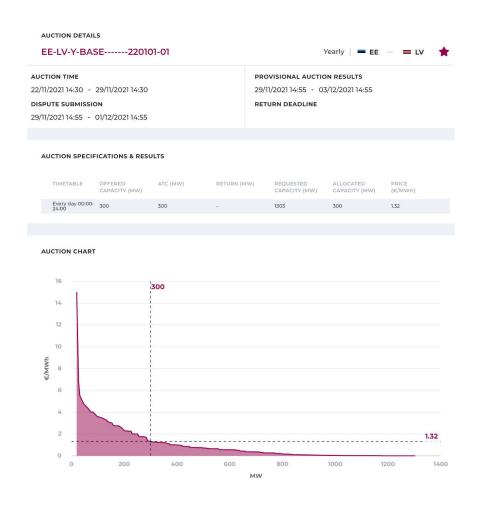
- Finnish consumers have sites in the Baltics where Finnish hedges can be utilized by adding the FTR on top of Helsinki area price
- Purchase system price + HEL area EPAD + FTR FI-EE

Speculatve trading

- Depending on the market situation you can earn money by buying FTR vs actual price difference between price areas
- FTR from Finland to Estonia is basically the same as selling EPAD HELSINKI and buying EPAD TALLINN simultaneously with TSO being your counterparty

What are the practical challenges?





- Availability of all information on maintenace plans, limitations etc. for the product duration period at the time of bidding
- Availability of right products in sufficient amount of capacity – at times the need for different products varies
- Need to have collaterals in place in right time as it might take time
- Timing of auctions versus potential commitments needed (month before next year; 1,5 month before quarterly auction, week before next month)